



MARSDEN AND ORBIO® SPLIT STREAM TECHNOLOGY: IT'S A HOMERUN

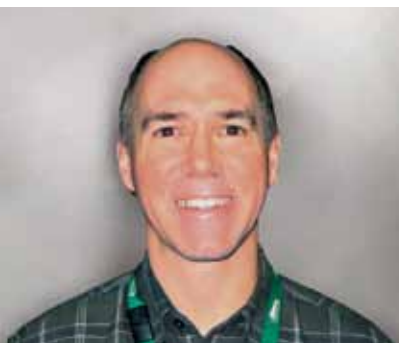
Marsden Bldg Maintenance provides commercial janitorial, building maintenance and specialty cleaning services to customers throughout the Midwest. Known for its operational excellence, innovation, and ability to provide great service to a range of customers from small businesses to large multi-state or multi-regional companies, Marsden helps business owners and property managers meet their facilities' objectives.

In keeping with its 60-year tradition of innovative, cost effective service, Marsden recently began using the Orbio 5000-Sc with Orbio Split Stream Technology to clean a new, state-of-the-art baseball stadium. Using only tap water, salt and electricity, the Orbio 5000-Sc generates a cleaning solution on site that replaces many daily-use conventional cleaning chemicals, used both on and off the floor. Marsden crews use the Orbio 5000-Sc solution to clean glass, stainless steel, floors and other surfaces throughout the major league facility.

GREENER, CUTTING-EDGE TECHNOLOGY

"The sustainable nature and green attributes of the Orbio 5000-Sc convinced us to try it," said Mike Kilsdonk, Manager, Operations Support Systems for Marsden. "It's healthier, better for the environment than many conventional cleaning chemicals, and more economical. I'd definitely recommend it to others based on these three attributes."

Since Marsden cleaning crews began using the Orbio 5000-Sc, they have replaced a variety of daily-use conventional cleaning chemicals from a name brand cleaning chemical supplier, including glass cleaner, multi surface cleaner, neutral floor cleaner, degreaser, and stainless steel cleaner.



"The Orbio® 5000-Sc has all the upsides we want – it's healthier, better for the environment, it simplifies training and we can save money."

— Mike Kilsdonk, Manager, Operations Support Services for Marsden

"We think the Orbio 5000-Sc solution is an even greener, cutting edge technology than the four Green Seal-certified cleaners they replaced," said Kilsdonk. "It's healthier and safer for our cleaning staff, as well as front office workers and stadium guests."

Replacing those conventional chemical cleaners with Orbio 5000-Sc solution will save Marsden an estimated \$1,700 annually, simplify product ordering and the training process for new employees. Marsden cleaning crews also need to read far fewer labels for the hundreds of spray bottles they use to clean the stadium.

GREAT RESULTS

The Marsden team was already familiar with Orbio Technologies because they have been using the group's proprietary Orbio Blended-Stream technology on ec-H2O™-equipped scrubbers.

"We use Tennant auto scrubbers with ec-H2O technology on the concourses, so I was aware of this technology and very interested in using it to clean other areas of the stadium," said Kilsdonk. "I wanted to know how Orbio Split Stream technology works and how it's different than ec-H2O, and Tennant did a good job showing us how it works."

It didn't take long to convince Kilsdonk that the technology works well on glass and stainless surfaces, as a carpet cleaner and for mopping tile floors. Cleaning glass is a big job for Kilsdonk's crews because they squeegee both sides of all glass surfaces between fans and the field – approximately 10,000-square feet of glass – before each baseball game.

Kilsdonk is pleased with the results the Orbio 5000-Sc solution provides. No extra training has been needed, because his crews haven't changed their cleaning processes – just what they're using in their spray-bottles and buckets. Countertops are just as clean as when they used multi surface cleaner; glass and rubber floors are great; and stainless surfaces look good.

EASIER, HEALTHIER, BETTER FOR THE ENVIRONMENT

The cleaning crews like using the Orbio 5000-Sc solution because it's simple. Instead of using three products for glass, stainless and countertops, they only use the Orbio 5000-Sc solution. It's also more efficient because his crews have more storage space and fewer chemical labels to worry about. "The Orbio 5000-Sc has all the upsides we want – it's healthier, better for the environment, it simplifies training and we can save money," said Kilsdonk.

ORBIO® SPLIT STREAM TECHNOLOGY



Through the process of electrolysis, the Orbio 5000-Sc creates a multi-purpose cleaning solution on site using tap water, salt, and electricity. The 5000-Sc solution effectively replaces many conventional daily-use cleaning chemicals.

To learn more about the Orbio® 5000-Sc and other innovations in cleaning, contact Orbio today.



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